

Is this your shop?

	Y	N
1. Our customers want it all: price, quality, fast delivery.		
2. Customers change priorities; cause confusion; add cost.		
3. We are continually rescheduling orders in production.		
4. We need to increase sales—competition is fierce.		
5. We're unsure about the accuracy of our estimates.		
6. Our lead times are too long.		
7. WIP is too high with too many orders on the floor.		
8. Rework is killing us.		
9. A psychological wall exists between the office & shop.		
10. We seem to have the same problems over & over.		
11. Set-ups and changeovers take too long.		
12. We don't know if we make or lose money on orders.		
13. We continually ship late.		
14. Getting accurate, timely information is a nightmare.		
15. Cash flow is a constant problem.		
16. We are marginally profitable.		
17. We are facing increasing competition from overseas		
18. We have difficulty attracting skilled labor.		
19. Chaos reigns on the shop floor.		
20. Our continuous improvement efforts have stalled.		

If you are experiencing these types of conditions in your shop, The Job Shop Knowledge store has solutions.